



Medicare/Medicaid Integration Project

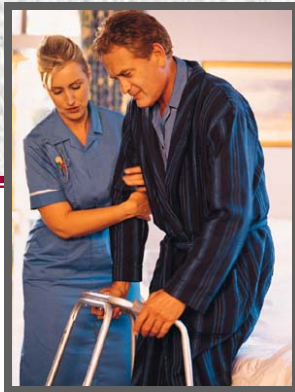
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State of WA MMIP website: <http://fortress.wa.gov/dshs/maa/mmip/>
Corporate website: <http://www.evercarehealthplans.com>

Our Mission

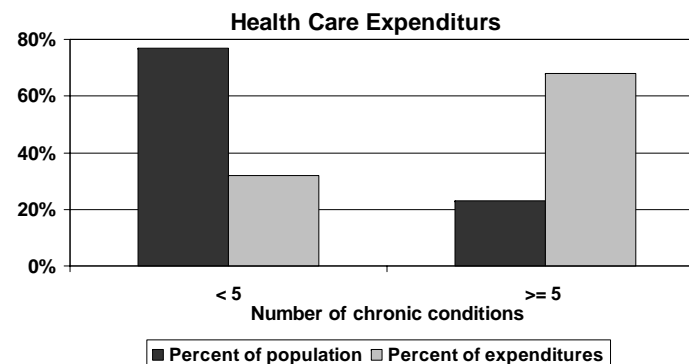
*“To optimize the health and wellbeing of ...
“To optimize the health and well being of aging,
vulnerable and frail individuals.”*



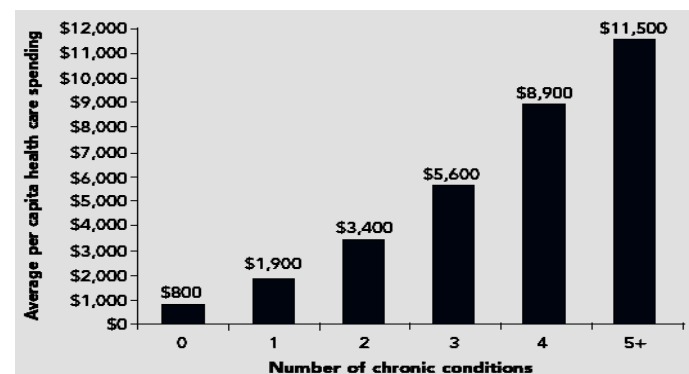
Evercare's Clinical Focus Is Frailty

- The opportunity **IS** chronic disease
 - Up to 2/3 of health care costs
 - Predictable and preventable events
 - Impact of social factors discounted
 - Status quo rewards after-care

- The solution **IS:**
 - Enhanced, proactive, anticipatory and customized service delivery to improve health outcomes, reduce total health care costs and improve quality of life.
 - Comprehensive and continuous assessment, care planning, patient education and advocacy
 - Alignment of financial and clinical incentives with patient's interest.

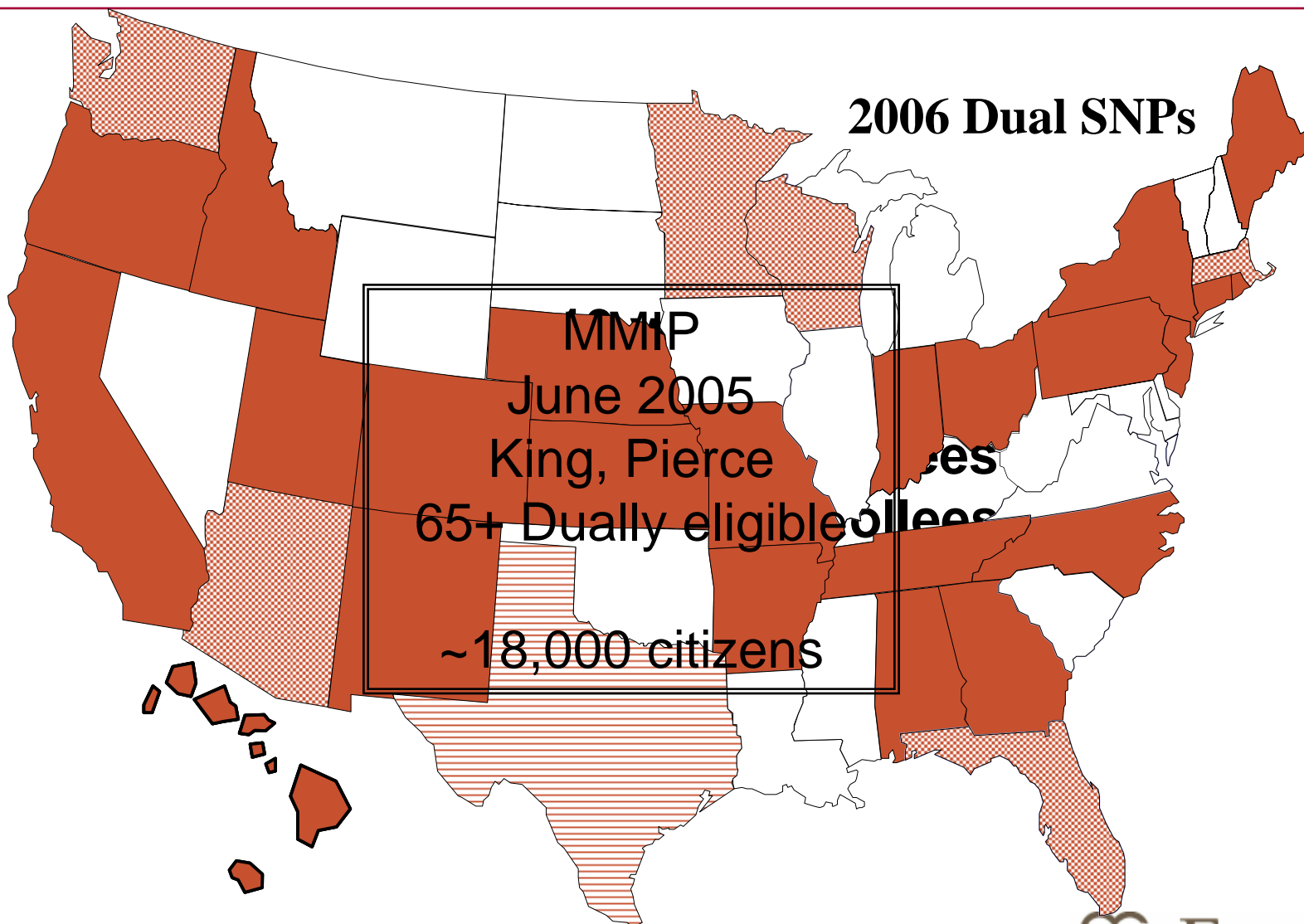


Anderson GF, NEJM, 353;3:305-309. July '05



Anderson GF, Public Health Reports, 119:263-270. May '04

Evercare's success is driven by its experience in serving frail populations

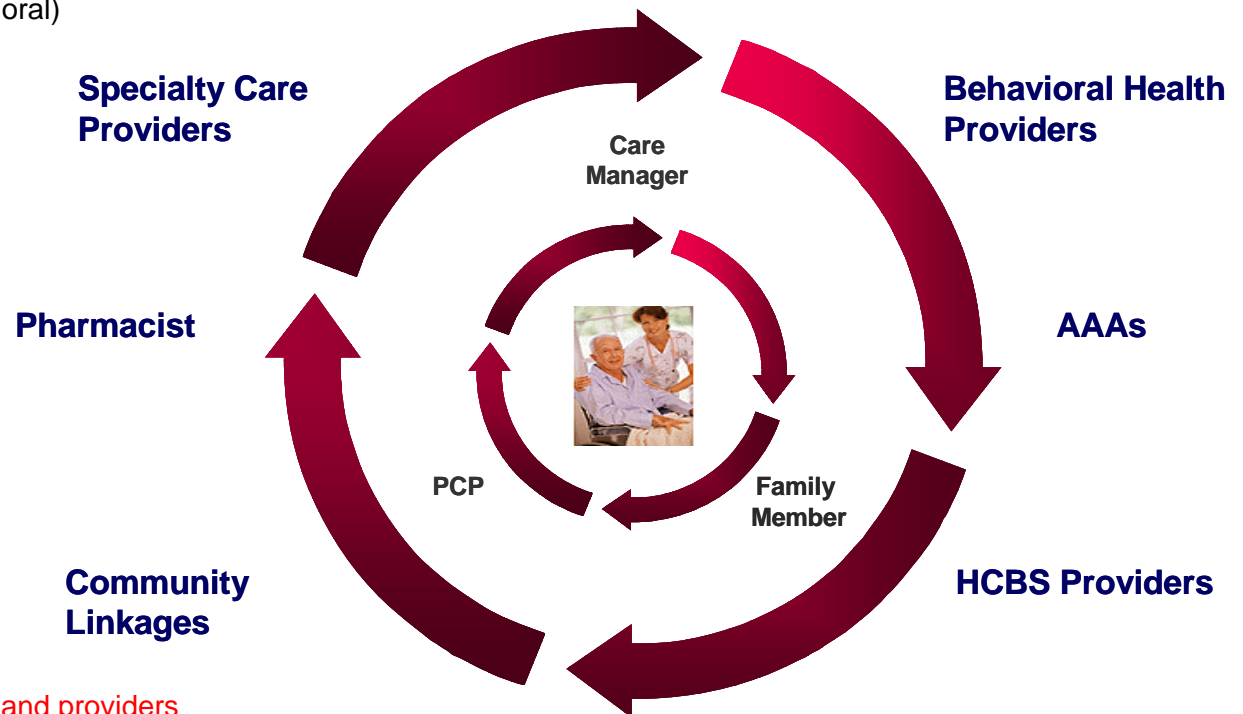


MMIP Goals

- Improve health care access & care coordination
- Improve client satisfaction
- Improve health outcomes & quality of life
- Improve management of Medicaid expenditures

Critical Model Elements

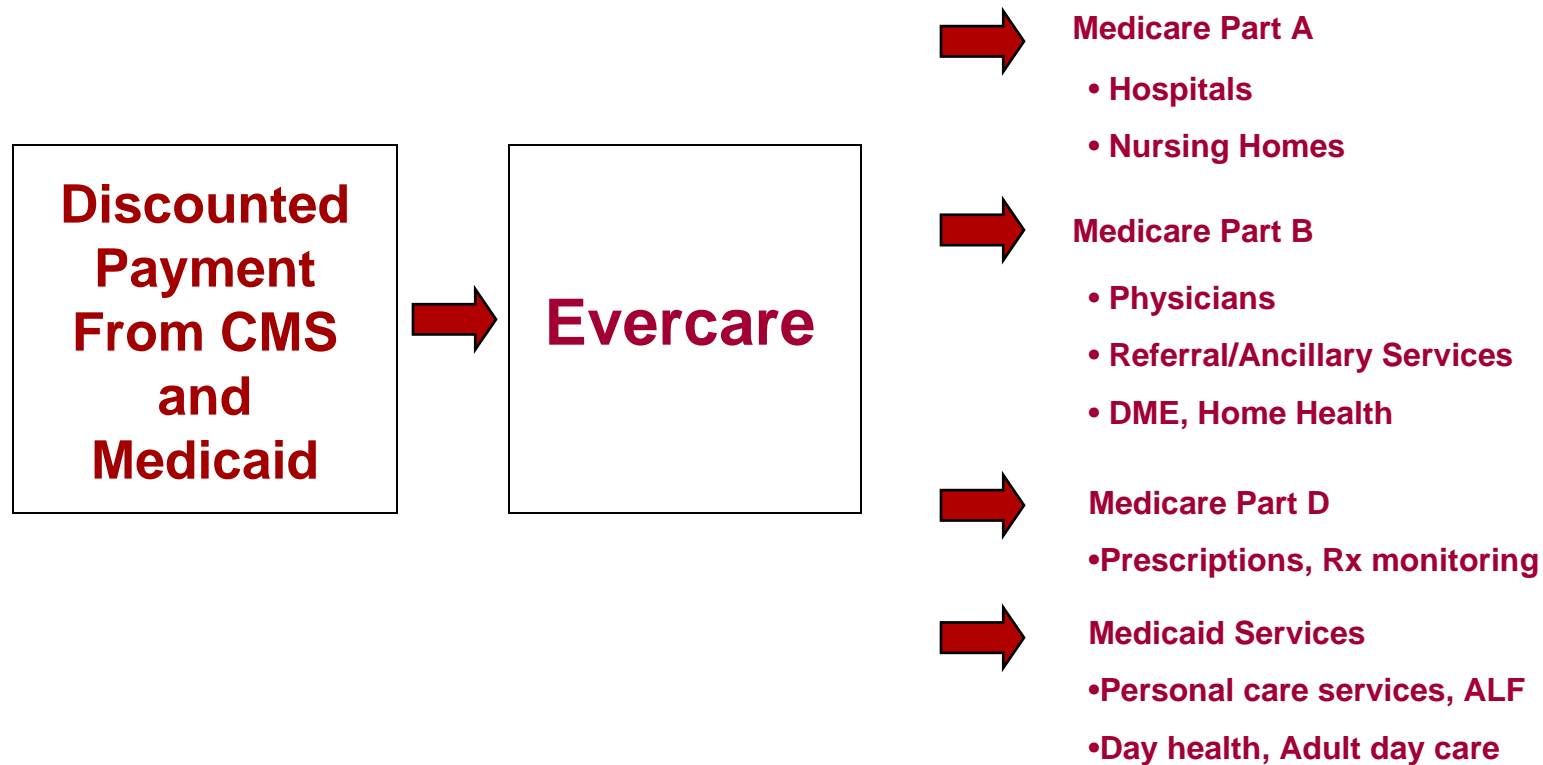
- Personal relationship with each enrollee
- Care planning begins with pro-active **assessment** of full spectrum of needs (medical, **functional**, social, behavioral)
- **Integration of medical, behavioral, and long term care services**
- Coordination of funding
- **Team** approach with PCP, member and family
- **Individual** care plan
- Continuum of clinical experience for service coordination
- **Continuous monitoring and evaluation**
- Incentives for quality and prevention
- Strong community partnerships
- **Increased access to community services and providers**
- **Enrollee education and empowerment for self management**
- Strong state oversight and high standards for organizations (quality, financial, clinical)



Critical Model Elements

- Risk Stratification
- Comprehensive Assessment
- Interdisciplinary Care Plan
- Evidence Based Interventions
- Coordinate Care and Services
- Self Care
- Monitoring and Evaluation
- Integrated funding

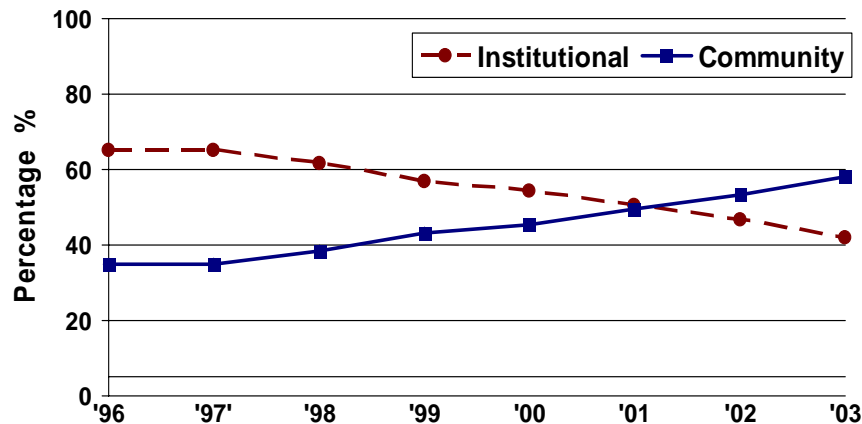
Prospective discounted capitated payments ensure savings and align incentives



Outcomes

Maintain Independence

- Texas STAR+PLUS
 - Increased # of LTC providers
 - 31% increase in clients receiving personal care
 - 38% increase in adult day care
 - 15% reduction in total care costs
- Arizona ALTCS
 - Community placement rate rose from 5% to 60%
 - \$Millions in savings



Percentage of Consumers in
Institutional vs. Community Settings
Source: State of Arizona Claims Data; as of 3/31/03.

Improve Quality of Care / Satisfaction

- Florida Nursing Home Diversion
 - Consumers report fewer unmet needs
 - Higher satisfaction with case management
- Wisconsin Family Care
 - Expanded availability of residential options
- Texas STAR+PLUS
 - 90% of clients report having a medical home
 - 22% reduction in hospital use
 - 38% reduction in ER use
- Minnesota MSHO
 - 91% satisfaction with program
 - 90% report receiving care they need
 - 96% would recommend care manager
 - Increased access to HCBS

Evercare's Care Management Model is:

evidence-based
holistic
consumer-centered
continuous
collaborative
focus on preventive care

